

# **NEWS RELEASE**

**For information:** Wayne Newitts, Dexter + Chaney, 800-875-1400;  
email: [wnewitts@dexterchaney.com](mailto:wnewitts@dexterchaney.com)  
Andy Holtmann, Dexter + Chaney, 206-777-6831;  
email: [aholtmann@dexterchaney.com](mailto:aholtmann@dexterchaney.com)

## **CASCADE DRILLING/TECHNICAL SERVICES NAMED 2016 INNOVATOR AWARD WINNER AT DEXTER + CHANEY'S CONNECT 2016 USERS' CONFERENCE**

**SEATTLE, May 17, 2016:** Dexter + Chaney, the leader in cloud-based construction ERP software, is pleased to announce that Woodinville, Wash.-based Cascade Drilling/Technical Services has been named its 2016 Innovator Award winner. The award, honoring a client company that has significantly grown or improved its operations through utilizing [Spectrum® Construction Software](#), is presented annually at Dexter + Chaney's Connect Users' Conference.

“Cascade is incredibly honored to receive the Innovator Award,” said Cascade Chief Financial Officer Tyler Kopet. “Our partnership with Dexter + Chaney has made a significant impact on the way we manage data throughout our business. Cascade looks forward to the continued success and growth of our business supported by Spectrum.”

Cascade is the leading provider of environmental and infrastructure drilling, in situ remediation applications, and high resolution site characterization technologies. Founded in 1991, Cascade quickly began growing its business, expanding to offices in Portland, Ore. In 1994, Los Angeles in 1995, and Sacramento in 2000. After realizing significant homegrown potential, Cascade began expanding its business horizons. In 2009, it entered in a joint venture with Emigrant Capital Corp. A year later, it acquired RSI and opened offices in San Francisco, San Diego and Boise, Idaho. An office in Las Vegas came two years later and the company essentially doubled in size, generating more than \$40 million in annual revenue. In 2013, Cascade began an aggressive acquisition strategy, bringing Boart Longyear's Environmental & Infrastructure Business, ZEBRA Environmental Services and Vironex Technical Services into the fold in a three-year span. Today, the company generates more than \$200 million, with 46 locations throughout the United States, employing more than 850 people.

As it has grown, Cascade has relied on Spectrum as its complete construction ERP and business management software solution. Spectrum's web-based platform has helped Cascade significantly streamline and automate operations, while connecting its office staff and field staff in real-time exchanges of data and project information. The company credits Spectrum with tying its multiple operations and employees together in a uniform management platform, as well as being able to easily onboard its new acquisitions. [Watch Cascade's Spectrum story](#) in a special video made during the Innovator Award nomination process.

“Cascade has a spectacular story to tell with its growth in recent years,” said Dexter + Chaney President Norbert Orth. “The company's dedication to a growth strategy that engages leading-edge technology on a daily basis and commits to improving its team members' processes and work environments is why it is more than deserving of our 2016 Innovator Award.”

Also honored as Innovator Award finalists during Dexter + Chaney's 20<sup>th</sup> Annual Connect Users' Conference were Gilbert Ariz.-based [Hunter Contracting](#) and Minneapolis, Minn.-based [Adolfson & Peterson Construction](#).

Each year, Dexter + Chaney's Connect Users' Conference pulls together hundreds of clients, exhibitors, prospects, guests and Dexter + Chaney employees for educational courses, networking and learning opportunities. This year—the company's 20<sup>th</sup> anniversary of the conference—featured two days of main-conference educational classes, product roundtables, one-on-one training sessions, development and integration partner exhibits, networking events and keynote speeches from CEO and co-founder John Chaney and award-winning speaker Connie Podesta. There was also a four-day Spectrum Boot Camp for deeper dives into how to use Spectrum, as well as pre-conference classes on reporting and queries.

Each year, the conference grows in size and this year was no exception. Outgrowing its former host site at the Fairmont Olympic Hotel in downtown Seattle, the conference moved to the Sheraton Seattle Hotel. Hundreds of clients, exhibitors, business partners, special guests and employees attended, making this year's conference one of the largest to date.

“Like Cascade, Dexter + Chaney has enjoyed its own significant growth over the past few years,” Orth said. “We're pleased to share that growth with our clients by continually reinvesting in

Spectrum. Our Connect Users' Conference, is just another of the many ways we work directly with our clients to provide them with the tools they need to get the most out of Spectrum.”

---

**About Cascade Drilling/Technical Services:**

Cascade Drilling, L.P. is the leading provider of environmental and infrastructure drilling, in situ remediation applications, and high resolution site characterization technologies. Our collaborative approach, high quality service, reliable crews, and leading safety program make Cascade the first choice in environmental services. Ranked a Top 200 ENR Environmental Services firm, Cascade is the only integrated nationwide contractor with expert technical capabilities and fleet licensed to work in all 50 United States. With more than 850 employees and over 40 locations, Cascade integrates technology, safety, sustainability and human potential to tackle the challenging environmental and geotechnical issues facing our clients. For more information on Cascade, please visit [www.cascade-env.com](http://www.cascade-env.com).

**About Dexter + Chaney:**

Dexter + Chaney is the leader in cloud-based construction ERP software and developer of [Spectrum® Construction Software](#). The company has been providing complete construction management software for more than 35 years. From the office to the field, from accounting to project management, Dexter + Chaney software is used by more than 1,100 companies. Their clients come from all segments of the industry—heavy/highway and utility, general contractors, electrical, mechanical, and specialty subcontractors—and are companies of all sizes, from locally owned subcontractors to some of the world's largest construction firms. Dexter + Chaney's web-based software applications allow customers to get work done anywhere using any device with a web browser and without the need to download any software. For more information about Dexter + Chaney's products and services, contact Wayne Newitts, Marketing Director, Dexter + Chaney, 9700 Lake City Way NE, Seattle, WA, 98115-2347; phone: 800-875-1400; e-mail: [info@dexterchaney.com](mailto:info@dexterchaney.com); web: [www.dexterchaney.com](http://www.dexterchaney.com).