NEWS RELEASE

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SCHETTER ELECTRIC ACTS ON TECHNOLOGY UPGRADE OPPORTUNITY, REPLACES OUTDATED MANAGEMENT SYSTEM WITH SPECTRUM® CONSTRUCTION SOFTWARE

SEATTLE, September 20, 2016: Usually when a software company announces it will no longer support a product, it serves as an unwanted disruption to the end user. When the folks at Sacramento, Calif.-based Schetter Electric found out that their construction software was being phased out, however, they saw an opportunity.

"The software we were using, American Contractor, was very old and outdated," said the company's controller, Gordon Spector. "It was an excellent opportunity for us to see what else was out there—what else could streamline our processes, automate them and make us more efficient."

Schetter Electric received a lot of recommendations for Dexter + Chaney, the leader in cloud-based ERP solutions, and its Spectrum® Construction Software from fellow members of the Construction Financial Management Association (CFMA). Spector said while praise from peers was a huge factor in his company selecting Spectrum as its construction management software platform going forward, seeing Spectrum in action really sealed the deal.

Spector said Spectrum's ease of use—from its simple navigation, to the powerful and customizable Spectrum Dashboard, to the intuitive Info Bar—set it apart from competing software packages. "Once we saw how easy it was, that really swayed us," Spector said, adding that Spectrum also impressed with a wealth of features.

"Beyond the Spectrum Dashboard, I am excited to start using things like Spectrum's Document Imaging and its workflow capabilities. These are two features that are going to make us the most efficient and therefore save us the most money," Spector said. "Replacing manual processes with more automated ones and having more internal controls as a result of that automation will be critical to increasing our efficiency. We also wanted better reporting functionality in order to make better business decisions and Spectrum gave us that as well."

Schetter Electric was established in 1958 by Howard Schetter, though the family's electrical roots date back to the early 1900s. Today his son, Frank Schetter, runs the company as CEO. Over the years, Schetter Electric has grown dramatically, becoming a full electrical contracting and engineering firm. The company services Northern and Central California, with offices in Sacramento and the San Francisco Bay Area, where its work has included several hospitals, healthcare facilities, museums, retail spaces, and government buildings.

The company achieved success and continued growth by building a solid reputation based on superior work and customer service—qualities Spector said they also saw in Dexter + Chaney.

"Dexter + Chaney is known for serving its clients well," Spector said. "It's a really good thing that we're making this change. I think moving to Dexter + Chaney and Spectrum is going to benefit the whole company and how we operate."

Dexter + Chaney President and CEO Norbert Orth said he looked forward to working with Schetter Electric. "We're excited to work closely with the team at Schetter Electric and help them build upon their impressive expansion and success," Orth said. "I'm confident that Spectrum will help Schetter Electric best manage and grow their business into the future."

About Schetter Electric, Inc.

Originally founded in 1958 as Howard F. Schetter Electric, Schetter Electric's history is deeply embedded in Northern California. The company's roots date back to the early 1900s when Mr. C.E Vorlander, Howard's uncle, first established Reliable Elevator and Electrical Works in Sacramento, Calif. Customer connections are the cornerstone of Schetter Electric's business. The company has spent more than 50 years establishing relationships with clients throughout Northern and Central California, and its tremendous volume of repeat customers and referrals speaks for itself. Working with Schetter, you'll gain an experienced partner who remains focused on top-notch service and quality at competitive pricing. The company goes the distance on each project to ensure it meets both their client's and its own standards of excellence. For more information, visit: www.schetter.com

About Dexter + Chaney:
Dexter + Chaney is the leader in cloud-based construction ERP software and developer of Spectrum® Construction Software. The company has been providing complete construction management software for more than 35 years. From the office to the field, from accounting to project management, Dexter + Chaney software is used by more than 1,100 companies. Their clients come from all segments of the industry—heavy/highway and utility, general contractors, electrical, mechanical, and specialty subcontractors—and are companies of all sizes, from locally owned subcontractors to some of the world's largest construction firms. Dexter + Chaney's web-based software applications allow customers to get work done anywhere using any device with a web browser and without the need to download any software. For more information about Dexter + Chaney's products and services, contact Wayne Newitts, Marketing Director, Dexter + Chaney, 9700 Lake City Way NE, Seattle, WA, 98115-2347; phone: 800-875-1400; e-mail: info@dexterchaney.com; web: www.dexterchaney.com.